# **Pricing Supplement**



# **RENAULT**

Euro 4,000,000,000

Euro Medium Term Note Programme
for the issue of Notes

Due from one month from the date of original issue

# SERIES NO: 10 TRANCHE NO: 2

# Euro 35,000,000 Capped Floating Rate Notes due 2008

(to be consolidated and to form a single series with the Euro 65,000,000 Capped Floating Rate Notes due 2008 issued on 27 October 2003)

Issue Price: 100 per cent (plus 18 days' accrued interest)

# The Royal Bank of Scotland

The date of this Pricing Supplement is 12 November 2003.

This Pricing Supplement, under which the Notes described herein (the "Notes") are issued, is supplemental to, and should be read in conjunction with, the Offering Circular (the "Offering Circular") dated 12 May 2003 issued in relation to the Euro 4,000,000,000 Euro Medium Term Note Programme of the Issuer. Terms defined in the Offering Circular have the same meaning in this Pricing Supplement. The Notes will be issued on the terms of this Pricing Supplement read together with the Offering Circular. The Issuer accepts responsibility for the information contained in this Pricing Supplement which, when read together with the Offering Circular, contains all information with respect to the Issuer and the Group and the Notes that is material in the context of the issue of the Notes.

This Pricing Supplement does not constitute, and may not be used for the purposes of, an offer of, or an invitation by or on behalf of anyone to subscribe or purchase any of the Notes.

There has been no material adverse change in the condition (financial or other) of the Issuer since 30 June 2003 and no material adverse change in the prospects, results of operations or general affairs of the Issuer and the Group since 31 December 2002.

The Offering Circular, together with this Pricing Supplement, contains all information relating to the assets and liabilities, financial position, profits and losses of the Issuer which is material in the context of the issue and offering of the Notes and nothing has happened, to the Issuer's knowledge, which would require the Offering Circular to be supplemented or to be updated in the context of the issue and offering of the Notes.

The *Document de Référence* in the French language relating to the Issuer, incorporating the audited consolidated and non-consolidated annual accounts of the Issuer for each of the periods ended 31 December 2001 and 2002, and filed with the *Commission des opérations de bourse* ("**COB**") on 7 March 2003 under No. D. 03-0208, is incorporated herein by reference. Copies of the *Document de Référence* are available without charge on request at the registered office of the Issuer.

Signed:

**Authorised Officer** 

Renault 1 Issuer: 2 (i) Series Number: 10 (ii) Tranche Number: 2 (to be consolidated and to form a single series with the Euro 65,000,000 Capped Floating Rate Notes due 2008 issued on 27 October 2003) Specified Currency or Currencies: Euro ("EUR") 3 4 Aggregate Nominal Amount: (i) Series: EUR 100,000,000 (ii) Tranche: EUR 35,000,000 5 Issue Price: (i) 100 per cent. of the Aggregate Nominal Amount plus 18 days' accrued interest EUR 35,055,632.50 (ii) Net proceeds: Specified Denomination(s): EUR 1,000 6 14 November 2003 7 (i) Issue Date: (ii) Interest Commencement Date (if different from the Issue Date): 27 October 2003 27 October 2008, subject to adjustment in accordance 8 Maturity Date: with the Modified Following Business Day Convention. 9 **Interest Basis:** 6 month EURIBOR + 1.00 per cent. Floating Rate provided that with the exception of the Rate of Interest paid on the first Interest Payment Date (expected to fall on 27 April 2004), the Rate of Interest payable on each Interest Payment Date thereafter shall be capped so that the Rate of Interest payable on any Interest Payment Date shall not exceed the Rate of Interest paid on the immediately preceding Interest Payment Date by more than 0.25 per cent. 10

10 Redemption/Payment Basis: Redemption at par
 11 Change of Interest or Redemption/Payment Basis: Not Applicable
 12 Options: Not Applicable

13 Status: Unsubordinated Notes

14 Listing(s): Luxembourg Stock Exchange

15 Method of distribution: Non-syndicated

#### PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

16 Fixed Rate Note Provisions Not Applicable
 17 Floating Rate Note Provisions Applicable

(i) Specified Period(s)/Specified Interest 27 April and 27 October in each year. The first Interest Payment Dates: Payment Date is expected to fall on 27 April 2004.

(ii)	Business Day Convention:	Modified Following Business Day Convention
(iii)	Additional Business Centre(s) (Condition 5(a)):	London
(iv)	Manner in which the Rate(s) of Interest is/are to be determined:	Screen Rate Determination
(v)	Interest Period Date(s):	Each Interest Payment Date
(vi)	Party responsible for calculating the Rate(s) of Interest and Interest Amount(s) (if not the Calculation Agent):	Not Applicable
(vii)	Screen Rate Determination (Condition 5(c)(iii)(C)):	Applicable
	- Relevant Time:	11.00am Brussels time
	- Interest Determination Date:	Two TARGET Business Days prior to the first day in each Interest Accrual Period
	- Primary Source for Floating Rate:	Reuters page EURIBOR01.
	- Reference Banks (if Primary Source is "Reference Banks"):	Not Applicable
	- Relevant Financial Centre:	Euro-zone
	- Benchmark:	6 months EURIBOR
	- Representative Amount:	Not Applicable
	- Effective Date:	Not Applicable
	- Specified Duration:	Not Applicable
(viii)	FBF Determination (Condition 5(c)(iii)(A)):	Not Applicable
	- Floating Rate:	Not Applicable
	- Floating Rate Determination Date (Date de Détermination du Taux Variable)	Not Applicable
	- FBF Definitions: (if different from those set out in the Conditions)	Not Applicable
(ix)	ISDA Determination (Condition 5(c)(iii)(B)):	Not Applicable
	- Floating Rate Option:	Not Applicable
	- Designated Maturity:	Not Applicable
	- Reset Date:	Not Applicable
	- ISDA Definitions: (if different from those set out in the Conditions)	Not Applicable
(x)	Margin(s):	+ 1.00 per cent. per annum (subject to the cap described in item 17(vii) below)

in item 17(xii) below)

(xi) Minimum Rate of Interest: Not Applicable

(xii) Maximum Rate of Interest: With the exception of the Rate of Interest paid on the first

Interest Payment Date (expected to fall on 27 April 2004), the Rate of Interest payable on each Interest Payment Date thereafter shall be capped so that the Rate of Interest payable on any Interest Payment Date shall not exceed the Rate of Interest paid on the immediately preceding Interest Payment Date by more than 0.25 per cent.

(xiii) Day Count Fraction (Condition 5(a)): Act/360 (adjusted)

(xiv) Rate Multiplier: Not Applicable

(xv) Fall back provisions, rounding provisions, Not Applicable denominator and any other terms relating

to the method of calculating interest on Floating Rate Notes, if different from

those set out in the Conditions:

18 Zero Coupon Note Provisions Not Applicable

19 Index Linked Interest Note Provisions Not Applicable

20 Dual Currency Note Provisions Not Applicable

### PROVISIONS RELATING TO REDEMPTION

21 Call Option Not Applicable

22 Put Option Not Applicable

23 Final Redemption Amount Nominal amount

24 Early Redemption Amount

(i) Early Redemption Amount(s) payable on redemption for taxation reasons (Condition 6(f)), for illegality (Condition 6(j)) or an event of default (Condition 9) and/or the method of calculating the same (if required or if different from that set out

in the Conditions) Yes

(ii) Redemption for taxation reasons permitted on days others than Interest Payment Dates (Condition 6(f)):

Yes

(iii) Unmatured Coupons to become void upon early redemption (Materialised Bearer

Notes only) (Condition 7(f)): Not Applicable

## GENERAL PROVISIONS APPLICABLE TO THE NOTES

25 Form of Notes: Dematerialised Notes

(i) Form of Dematerialised Notes: Bearer dematerialised form (au porteur)

(iii) Temporary Global Certificate: Not Applicable (iv) Applicable TEFRA exemption: Not Applicable 26 Additional Financial Centre(s) (Condition 7(h)) or Not Applicable other special provisions relating to payment dates: 27 Talons for future Coupons or Receipts to be Not Applicable attached to Definitive Notes (and dates on which such Talons mature): Details relating to Partly Paid Notes: amount of 28 each payment comprising the Issue Price and date on which each payment is to be made and Not Applicable consequences (if any) of failure to pay: 29 Details relating to Instalment Notes: Not Applicable Not Applicable (i) Instalment Amount(s): (ii) Instalment Date(s): Not Applicable (iii) **Minimum Instalment Amount:** Not Applicable (iv) **Maximum Instalment Amount:** Not Applicable **30** Redenomination, renominalisation and Not Applicable reconventioning provisions: 31 Consolidation provisions: Not Applicable 32 Masse (Condition 11) Applicable Representative, Alternative Representative and remuneration to be determined, if necessary, at a later date in accordance with Condition 11 of the Offering Circular. Other terms or special conditions: 33 Not Applicable DISTRIBUTION 34 If syndicated, names of Managers: Not Applicable (i) (ii) Stabilising Manager (if any): Not Applicable (iii) Dealer's Commission: Not Applicable 35 If non-syndicated, name of Dealer: The Royal Bank of Scotland plc 36 Additional selling restrictions: **France** Each of the Managers and the Issuer has represented, warranted and agreed that, in connection with their initial distribution, it has not offered or sold and will not offer or sell, directly or indirectly, any Notes to the public in France and that offers and sales of Notes will be made in France only to qualified investors as defined and in

Not Applicable

(ii)

Registration Agent:

accordance with Articles L. 411-1 and L. 411-2 of the French Code monétaire et financier and Decree no. 98-

880 dated 1 October 1998 relating to offers to qualified investors.

In addition, each of the Managers and the Issuer has represented, warranted and agreed that it has not distributed or caused to be distributed and will not distribute or cause to be distributed in France, the Offering Circular, this Pricing Supplement or any other offering material relating to any Notes issued under the Programme other than to those investors to whom offers and sales of the Notes may be made as described above.

#### **OPERATIONAL INFORMATION**

37 ISIN Code: Temporary ISIN: FR0010029678

Permanent ISIN: FR0010023242

38 Sicovam Number: Not Applicable

**39** Common Code: Temporary Common Code: 018018799

Permanent Common Code: 017828916

40 Depositary(ies)

(i) Euroclear France to act as Central Ye Depositary

(ii) Common Depositary for Euroclear and Not Applicable Clearstream, Luxembourg

41 Any clearing system(s) other than Euroclear France, Euroclear and Clearstream, Luxembourg and the relevant identification number(s):

Not Applicable

42 Delivery: Delivery against payment

43 The Agents appointed in respect of the Notes are: Fiscal Agent and Principal Paying Agent:

BNP Paribas Securities Services, Luxembourg Branch

23, avenue de la Porte Neuve

L - 2085 Luxembourg

Grand-Duchy of Luxembourg

Paris Paying Agent:

**BNP** Paribas Securities Services

GIS Coupon Services Les Collines de l'Arche 92057 Paris La Défense

France

Luxembourg Paying Agent: BNP Paribas Luxembourg 10 A, boulevard Royal L-2093 Luxembourg

Grand-Duchy of Luxembourg

- 44 In the case of Notes listed on Euronext Paris S.A.:
  - (a) the number of Notes to be issued in each Not Applicable Denomination:

- (b) Paying Agent in France
  - (i) address in Paris where documents to be made available for inspection may be inspected:

Not Applicable

(ii) list of such documents available for inspection:

Not Applicable

(c) specialist broker: Not Applicable

responsibility statement in French and (d) brief summary in French of the main characteristics of any Notes which are to be listed on Euronext Paris S.A. and of the Issuer to be inserted.

Not Applicable

### **GENERAL**

45 The aggregate principal amount of Notes issued has been translated into Euro at the rate of [•], producing a sum of:

Not Applicable

46 Rating The programme has been rated Baa2 by Moody's and BBB by Standard and Poor's and Fitch.

A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency