# THE FIRST SUPPLEMENT DATED 26 JULY 2013 TO THE 15 MAY 2013 BASE PROSPECTUS

#### **RENAULT**

(incorporated as a société anonyme in France) €7,000,000,000 Euro Medium Term Note Programme

This prospectus supplement (the "First **Supplement**") is supplemental and must be read in conjunction with the Base Prospectus dated 15 May 2013 (the "**Base Prospectus**") granted visa No. 13-214 on 15 May 2013 by the Autorité des marchés financiers (the "**AMF**"), prepared by Renault ("**Renault**" or the "**Issuer**") with respect to its €7,000,000,000 Euro Medium Term Note Programme (the "**Programme**").

Terms defined in the Base Prospectus have the same meaning when used in this First Supplement.

Application has been made for approval of this First Supplement to the AMF in its capacity as competent authority pursuant to Article 212-2 of its *Règlement Général* which implements Directive 2003/71/EC (as amended) on the prospectus to be published when securities are offered to the public or admitted to trading in France (the "Prospectus Directive").

This First Supplement has been prepared pursuant to Article 16.1 of the Prospectus Directive and Article 212-25 of the *Règlement Général* of the AMF for the purposes of incorporating by reference the unaudited Consolidated financial statements for the First Half-Year 2013 (the "Earning's Report Half-Year 2013") with the Auditors limited review and integrating a press release dated 26 July 2013 in connection with the Issuer's position, activities and status.

Copies of this First Supplement will be available for viewing on the website of the AMF (www.amf-france.org), on the Issuer's website (http://www.renault.com) and may be obtained, free of charge, during normal business hours from Renault, 13/15 Quai le Gallo 92100 Boulogne-Billancourt, France and at the specified offices of each of the Paying Agents.

Saved as disclosed in this First Supplement to the Base Prospectus, there has been no other significant new factor, material mistake or inaccuracy relating to information included in the Base Prospectus which is capable of affecting the assessment of Notes issued under the Programme since the publication of the Base Prospectus.

In relation to any offer of Notes to the public, and provided that the conditions of article 16 (2) of the Prospectus Directive are fulfilled, investors who have already agreed to purchase or subscribe for Notes to be issued under the Programme before this First Supplement is published, have the right according to article 16 (2) of the Prospectus Directive, to withdraw their acceptances within a time limit of two (2) working days after the publication of this First Supplement, i.e until 31 July 2013.

# **TABLE OF CONTENTS**

1/ DOCUMENTS INCORPORATED BY REFERENCE	p.3
2/ RECENT EVENTS	p.4
3/ PERSON RESPONSIBLE FOR THIS SUPPLEMENT	n.7

### 1/ DOCUMENT INCORPORATED BY REFERENCE

The section Documents Incorporated by Reference appearing on page 58 of the Base Prospectus is supplemented by incorporating the sections referred to in the table below included in the English free translation of the Issuer's Earning's Report Half-Year 2013 for the half year ended 30 June 2013 which was filed with the AMF.

A French version of the Earning's Report Half-Year 2013 is also available for viewing on the Issuer's website (http://www.renault.com).

Annex IV of the European Regulation 809/2004/EC of Renault 29 April 2004 Earning's Report Half-Year 2013

FINANCIAL INFORMATION CONCERNING THE ISSUER'S ASSETS AND LIABILITIES, FINANCIAL POSITION AND PROFITS AND LOSSES

Pages

## **Interim Condensed Consolidated Financial Statements**

(a) interim balance sheet; Page 21

(b) interim income statement; Page 19 and 20

(c) interim cash flow statement Page 24

(d) accounting policies and explanatory notes Page 31 to 46

(e) auditors limited review on unaudited consolidated financial Page 47 statements for the half year ended 30 June 2013

Any information not listed in the cross reference list above but included in such document incorporated by reference is given for information purposes only.

#### 2/ RECENT EVENTS

The section "recent events" appearing on page 97 of the Base Prospectus is supplemented by the following press release which is also available for viewing on the Issuer's website (http://www.renault.com):

#### July 26, 2013- FIRST-HALF 2013 FINANCIAL RESULTS

With the launch of successful models and controlled costs, Renault posted an operating margin of €583 million in the first half of 2013 despite the uncertain economic environment.

- Group revenues of 20,441 million, down 0.9% on first-half 2012.
- Group operating margin of €583 million (2.9% of revenues), compared with €508 million¹ (2.5% of revenues) in the first half of 2012.
- Group operating income at a negative €249 million in the first half of 2013 (compared with a positive €545 million in the first half of 2012), after recognizing other operating income and expense items, amounting to a negative €832 million. In particular, the Group recorded a provision of €512 million which covers its entire exposure in Iran.
- Net income of €97 million, compared with €774 million in the first half of 2012.
- Automotive operational free cash flow slightly negative at €31 million.
- Automotive net cash position of €732 million at end-June 2013.
- Group registrations of 1.3 million units (down 1.9% on first-half 2012).
   International<sup>2</sup> growth was not sufficient to offset the continued weakness of sales in Europe, and France in particular.

Commenting on the results, Carlos Ghosn, Chairman and Chief Executive Officer of Renault, said: "In a difficult environment, the success of new models, cost controls and the commitment of all the teams enabled the Renault group to post a positive operating margin for the Automotive in the first half year. We are on track to achieve the objectives we announced for 2013."

Group revenues came to €20,441 million in the first half of 2013, down 0.9%. Continued international growth was not sufficient to offset the weakness of the European market.

The Automotive division contributed €19,383 million to revenues, down 0.9% on first-half 2012, mainly due to a negative currency effect and a decrease in registrations. The drop in registrations was lessened by the increase in independent dealer inventories.

The Group saw a positive product-mix effect, stemming notably from the launch of new vehicles, and a positive price effect. The Group is pursuing with it strict pricing policy in order to improve the value of the Renault brand and offset the weakness of certain currencies.

Group operating margin came to €583 million in the first half of 2013, compared with €508 million in the first half of 2012, and accounted for 2.9% of revenues, compared with 2.5% in the first half of 2012.

4

<sup>1</sup> The restatements resulting from retrospective application of IFRS 11 "Joint Arrangements" and IAS 19 (revised) "Employee benefits" are presented in note 2-B.

<sup>2</sup> International: Americas, Asia-Pacific, Euromed-Africa and Eurasia.

The Automotive division posted a positive operating margin of €211 million (1.1% of revenues), up €95 million compared to the first half of 2012. Despite negative volume and currency effects, the Group benefited from its pricing policy and cost controls.

Sales Financing contributed €372 million to Group operating margin, compared with €392 million <sup>1</sup> in the first half of 2012. The €20 million decrease was due to an unfavorable currency effect in Brazil and a slight rise in distribution costs while the cost of risk improved to 0.40% of average performing loans (versus 0.44% in the first half of 2012).

Other operating income and expense items came to -€832 million, mainly due to a provision of €512 million which covers the Group's entire exposure to Iran; to €227 million in impairment charges for certain vehicle programs, and €173 million in restructuring costs related to the competitiveness agreement signed in France. Operating income came to -€249 million, compared with €545 million in the first half of 2012.

The contribution of associated companies, mainly Nissan, came to €749 million in the first half of 2013.

**Net income** came to €97 million while net income, Group share, came to €39 million (€0.14 per share compared with €2.70³ in the first half of 2012).

Automotive operational **free cash flow** was slightly negative at €31 million, including €138 million increase in the working capital requirement since December 31, 2012. Total inventory represented 67 days of sales compared with 65 at end-December 2012.

The Automotive division's **net cash position** came to €732 million on June 30, 2013, down €800 million since December 31, 2012.

RCI Banque continued to diversify its refinancing through its retail savings account business, with net collected savings totaling €2.6 billion in France and Germany at the end of June 2013.

#### **2013 OUTLOOK**

The environment is more challenging than expected, especially in France. However, thanks to the success of its new models and cost controls, the Group remains on track to achieve its full year guidance (provided that there is no further deterioration of the market conditions):

- higher Group registrations worldwide,
- positive Automotive operating margin,
- positive Automotive operational free cash flow.

#### Renault consolidated first-half results

€ million H1 2013 H1 2012 H1 2012 Restated 3 **Published Group revenues** 20,441 20,622 20,935 **Operating margin** 583 508 482 % of revenues 2.9% 2.5% 2.3% Other operating income and expense -832 37 37 items

<sup>1</sup> The restatements resulting from retrospective application of IFRS 11 "Joint Arrangements" and IAS 19 (revised) "Employee benefits" are presented in note 2-B.

<sup>&</sup>lt;sup>3</sup> The restatements resulting from retrospective application of IFRS 11 "Joint Arrangements" and IAS 19 (revised) "Employee benefits" are presented in note 2-B.

Operating income	-249	545	519
Net financial income	-139	-154	-127
Contribution from associated companies:	749	619	630
o/w Nissan	766	553	564
Volvo	-	68	68
AVTOVAZ	-10	4	4
Current and deferred taxes	-264	-236	-236
Net income	97	774	786
Net income Group share	39	734	746
Automotive operational Free Cash Flow	-31	-207	-200

## **ADDITIONAL INFORMATION**

The consolidated financial statements of the Renault group at June 30, 2013 were approved by the Board of Directors on July 25, 2013. The Group's statutory auditors have conducted a limited review of these financial statements and their report will be issued shortly. The financial report, with a complete analysis of the financial results in the first half of 2013, is available at <a href="https://www.renault.com">www.renault.com</a> in the Finance section.

### 3/ PERSON RESPONSIBLE FOR THIS SUPPLEMENT

*In the name of the Issuer* 

Having taken all reasonable measures for this purpose, I declare that the information contained in this First Supplement is in accordance with the facts and contains no omission likely to affect its import.

Issued in Paris, on 26 July 2013

Renault
13-15, quai le Gallo,
92100 Boulogne Billancourt
France
Duly represented by:
Dominique Thormann
CFO

Made in Paris on 26 July 2013



## Autorité des marchés financiers

In accordance with Articles L. 412-1 and L. 621-8 of the French monetary and Financial Code (*Code monétaire et financier*) and with the General Regulations (*Réglement Général*) of the Autorité des marchés financiers ("AMF"), in particular Articles 212-31 to 212-33, the AMF has granted the visa No.

13-427 on 26 July 2013 to this Supplement. The Base Prospectus, as supplemented by this Supplement, may be relied upon in relation to financial transactions only if supplemented by Final Terms. This Supplement has been prepared by the Issuer and its signatories may be held liable for it.

In accordance with Article L. 621-8-1-I of the French Monetary and Financial Code (*Code monétaire et financier*), the visa was granted following an examination of "the relevance and consistency of the information relating to the situation of the Issuer". It shall not imply any authentication by the AMF of the accounting and financial data that is presented herein. This registration is subject to the publishing of the specified Final Terms, in accordance with Article 212-32 of the AMF General Regulation (*Règlement général de l'AMF*), which specifies the characteristics of the issued Notes.